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TECHNOVATOR INTERNATIONAL LIMITED

同方泰德國際科技有限公司*

(incorporated in Singapore with limited liability)

(Stock Code: 1206)

2017 INTERIM RESULTS ANNOUNCEMENT

INTERIM RESULTS

The board of directors (the “**Board**”) of Technovator International Limited (the “**Company**”) is pleased to announce the unaudited consolidated interim financial results of the Company and its subsidiaries (the “**Group**” or “**Technovator**”) for the six months ended 30 June 2017 (the “**Period**”), together with the comparative figures for the corresponding period in 2016. These results have been reviewed by the Company’s audit committee, comprising solely the independent non-executive directors of the Company. The unaudited interim financial statements for the six months ended 30 June 2017 have been reviewed by the Company’s external auditor.

* *for identification purposes only*

CONSOLIDATED INCOME STATEMENT
For the six months ended 30 June 2017 – unaudited
(Expressed in Renminbi (“RMB”))

		Six months ended 30 June	
		2017	2016
	<i>Note</i>	RMB’000	RMB’000
Revenue	3,4	642,262	537,179
Cost of sales		<u>(481,233)</u>	<u>(408,640)</u>
Gross profit		161,029	128,539
Other revenue		18,320	15,587
Other net gain		2,906	34,191
Selling and distribution costs		(36,495)	(27,355)
Administrative and other operating expenses		<u>(68,158)</u>	<u>(65,087)</u>
Profit from operations		77,602	85,875
Finance costs	5(a)	<u>(5,074)</u>	<u>(19,814)</u>
Profit before taxation		72,528	66,061
Income tax	6	<u>(10,354)</u>	<u>(5,297)</u>
Profit for the period		<u>62,174</u>	<u>60,764</u>
Profit attributable to:			
Equity shareholders of the Company		63,989	62,172
Non-controlling interests		<u>(1,815)</u>	<u>(1,408)</u>
Profit for the period		<u>62,174</u>	<u>60,764</u>
Earnings per share	7		
– Basic (RMB)		0.0798	0.0780
– Diluted (RMB)		<u>0.0796</u>	<u>0.0767</u>

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the six months ended 30 June 2017 – unaudited

(Expressed in Renminbi (“RMB”))

	Six months ended 30 June	
	2017 RMB'000	2016 RMB'000
Profit for the period	62,174	60,764
Other comprehensive income for the period		
Items that may be reclassified subsequently to profit or loss:		
Exchange differences on translation of financial statements of overseas subsidiaries, net of nil tax	<u>(2,322)</u>	<u>14,898</u>
Total comprehensive income for the period	<u>59,852</u>	<u>75,662</u>
Attributable to:		
Equity shareholders of the Company	61,667	77,070
Non-controlling interests	<u>(1,815)</u>	<u>(1,408)</u>
Total comprehensive income for the period	<u>59,852</u>	<u>75,662</u>

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 30 June 2017 – unaudited

(Expressed in Renminbi (“RMB”))

		At 30 June 2017	31 December 2016
	<i>Note</i>	<i>RMB'000</i>	<i>RMB'000</i>
Non-current assets			
Property, plant and equipment		230,738	232,556
Lease payment		2,903	2,958
Intangible assets		263,325	263,616
Other financial assets		345,535	320,307
Deferred tax assets		15,587	13,504
		<u>858,088</u>	<u>832,941</u>
Current assets			
Trading securities		–	5,896
Inventories		339,475	302,950
Trade and other receivables	8	1,556,879	1,345,417
Gross amounts due from customers for contract work		545,481	676,584
Cash and cash equivalents		348,948	665,822
		<u>2,790,783</u>	<u>2,996,669</u>
Current liabilities			
Trade and other payables	9	1,091,745	1,292,923
Gross amounts due to customers for contract work		19,278	6,138
Loans and borrowings		282,943	290,354
Obligations under finance leases		173	178
Income tax payable		15,176	18,293
		<u>1,409,315</u>	<u>1,607,886</u>
Net current assets		<u>1,381,468</u>	<u>1,388,783</u>
Total assets less current liabilities		<u>2,239,556</u>	<u>2,221,724</u>

CONSOLIDATED STATEMENT OF FINANCIAL POSITION (CONTINUED)*At 30 June 2017 – unaudited**(Expressed in Renminbi (“RMB”))*

		At 30 June 2017	31 December 2016
	<i>Note</i>	<i>RMB’000</i>	<i>RMB’000</i>
Non-current liabilities			
Obligations under finance leases		90	180
Deferred tax liabilities		15,859	15,133
Deferred income		18,110	12,293
		<u>34,059</u>	<u>27,606</u>
NET ASSETS		<u>2,205,497</u>	<u>2,194,118</u>
CAPITAL AND RESERVES			
Share capital	<i>10</i>	1,213,185	1,254,909
Reserves		985,256	933,518
Total equity attributable to equity shareholders of the Company		2,198,441	2,188,427
Non-controlling interests		7,056	5,691
TOTAL EQUITY		<u>2,205,497</u>	<u>2,194,118</u>

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

(Expressed in RMB unless otherwise indicated)

1 BASIS OF PREPARATION

This interim financial report of Technovator International Limited (the “Company”) and its subsidiaries (hereinafter collectively referred to as the “Group”) has been prepared in accordance with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, including compliance with Hong Kong Accounting Standard (“HKAS”) 34, *Interim financial reporting*, issued by the Hong Kong Institute of Certified Public Accountants (“HKICPA”). It was authorised for issue on 21 August 2017.

The interim financial report has been prepared in accordance with the same accounting policies adopted in the 2016 annual financial statements, except for the accounting policy changes that are expected to be reflected in the 2017 annual financial statements. Details of these changes in accounting policies are set out in note 2.

The preparation of an interim financial report in conformity with HKAS 34 requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses on a year to date basis. Actual results may differ from these estimates.

This interim financial report contains condensed consolidated financial statements and selected explanatory notes. The notes include an explanation of events and transactions that are significant to an understanding of the changes in financial position and performance of the Group since the 2016 annual financial statements. The condensed consolidated interim financial statements and notes thereon do not include all of the information required for full set of financial statements prepared in accordance with Hong Kong Financial Reporting Standards (“HKFRSs”).

The interim financial report is unaudited, but has been reviewed by KPMG in accordance with Hong Kong Standard on Review Engagements 2410, *Review of interim financial information performed by the independent auditor of the entity*, issued by the HKICPA. KPMG’s independent review report to the Board of Directors is included in the interim financial report.

2 CHANGES IN ACCOUNTING POLICIES

The HKICPA has issued several amendments to HKFRSs that are first effective for the current accounting period of the Group. None of these developments has had a material effect on how the Group’s results and financial position for the current or prior periods have been prepared or presented in this interim financial report.

A number of amendments and new standards are effective for annual periods beginning after 1 January 2017 and earlier application is permitted; however, the Group has not early adopted any new or amended standards in preparing this interim financial report.

3 REVENUE

The Group are principally engaged in integrated and comprehensive urban smart energy saving services. Its business covers three major segments including smart transportation, smart building and complex and smart energy, providing the customers with smart energy management products, solutions and integrated services throughout their full life cycles.

Revenue represents the sales value of goods sold to customers, income from provision of services and revenue from construction contracts. The amounts of each significant category of revenue recognised during the six months ended 30 June 2016 and 2017 are as follows:

	Six months ended 30 June	
	2017	2016
	<i>RMB'000</i>	<i>RMB'000</i>
Sales of goods	295,154	205,168
Provision of services	46,873	22,837
Contract revenue	300,235	309,174
	<u>642,262</u>	<u>537,179</u>

4 SEGMENT REPORTING

The Group manages its businesses by divisions. In a manner consistent with the way in which information is reported internally to the Group's most senior executive management for the purposes of resource allocation and performance assessment, the Group has presented the following three reportable segments. No operating segments have been aggregated to form the following reportable segments.

Smart transportation business ("STB"): It comprises a series of proprietary software and hardware products and systems for rail transit such as Integrated Supervision and Control System (ISCS), Building Automation System (BAS) for rail transit and safety door system, providing integrated solutions with full life cycles ranging from planning, procurement, installation and commissioning to aftersales service.

Smart building and complex business ("SBB"): It provides integrated intelligence solutions and efficiency management services, namely integrated energy consumption monitoring, energy-saving consultation and reformation services and integration and product supply of intelligence system for buildings, aimed at different building and complex and rendering full life-cycle services of which reduces energy consumption and operating costs of buildings.

Smart energy business ("SEB"): It comprised a series of leading technologies such as regional energy planning, integrated utilization of industrial waste heat recovery technology, heat pump technology, independent temperature and humidity control technology and variable air rate technology applied in the energy cascade utilization as well as optimization and transformation of energy system. The Group possess self-owned core leading technologies (in the field of urban heating network) such as heating network & heating source monitoring and optimal regulation, distributed variable frequency heating technology, cooling and heating network balancing technology, combined multi-heat sources heating technology.

(a) Information about reportable segments

For the purposes of assessing segment performance and allocating resources between segments, the Group's senior executive management monitors the results attributable to each reportable segment on the following bases:

Revenue and expenses are allocated to the reportable segments with reference to sales generated by those segments and the expenses incurred by those segments or which otherwise arise from the depreciation or amortisation of assets attributable to those segments. However, other than reporting inter-segment sales of products, assistance provided by one segment to another, including sharing of assets and technical know-how, is not measured.

The measure used for reporting segment results is profit or loss before income tax adjusted for items not specifically attributed to individual segments, such as finance cost, depreciation and amortisation. Segment profit or loss is used to measure performance as management believes that such information is the most relevant in evaluating the results of certain segments relative to other entities that operate within these industries.

In addition to receiving segment information concerning segment results, management is provided with segment information concerning revenue (including inter-segment sales), interest income, and impairment losses. Inter-segment pricing is determined on a consistent basis using market benchmarks.

Segment assets and liabilities are not regularly reported to the Group's senior executive management and therefore information of reportable segment assets and liabilities are not presented in the consolidated financial statements.

Information regarding the Group's reportable segments as provided to the Group's most senior executive management for the purposes of resource allocation and assessment of segment performance for the six months ended 30 June 2017 and 2016 is set out below:

	STB		SBB		SEB		Total	
	2017	2016	2017	2016	2017	2016	2017	2016
	RMB'000							
Revenue from external customers	238,559	185,226	242,849	246,898	160,854	105,055	642,262	537,179
Inter-segment revenue	-	-	-	-	-	-	-	-
Reportable segment revenue	238,559	185,226	242,849	246,898	160,854	105,055	642,262	537,179
Reportable segment profit	62,130	33,736	11,111	30,579	58,353	43,174	131,594	107,489
Interest income	2,884	1,520	2,889	5,589	9,173	3,968	14,946	11,077
Impairment losses	(5,375)	(3,209)	(6,248)	(4,820)	(3,624)	(1,821)	(15,247)	(9,850)

(b) **Reconciliations of reportable segment profit or loss**

	Six months ended 30 June	
	2017	2016
	RMB'000	RMB'000
Profit		
Reportable segment profit	131,594	107,489
Depreciation and amortisation	(48,196)	(37,395)
Finance costs	(5,074)	(19,814)
Unallocated head office and corporate (expenses)/revenue	(5,796)	15,781
Consolidated profit before taxation	72,528	66,061

(c) **Geographic information**

As the Group does not have material operations outside the PRC, no geographic segment information is presented.

5 PROFIT BEFORE TAXATION

Profit before taxation is arrived at after charging/(crediting):

	Six months ended 30 June	
	2017	2016
	RMB'000	RMB'000
(a) Finance costs		
Interest on loans and borrowings	<u>5,074</u>	<u>19,814</u>
(b) Other items		
Amortisation	31,254	21,839
Depreciation	16,942	15,556
Interest income	<u>(15,012)</u>	<u>(11,077)</u>

6 INCOME TAX

Income tax in the consolidated income statements represents:

	Six months ended 30 June	
	2017	2016
	RMB'000	RMB'000
Current tax	11,711	3,547
Deferred tax	<u>(1,357)</u>	<u>1,750</u>
	<u>10,354</u>	<u>5,297</u>

Notes:

(i) The Company is subject to Singapore corporate income tax at 17% for the six months ended 30 June 2016 and 2017. No provision for Singapore income tax was made because the Company sustained tax losses for the Period.

(ii) The subsidiaries of the Group established in the PRC are subject to PRC Corporate Income Tax rate of 25%.

The subsidiary of the Group established in the Cayman Islands is not subject to any income tax pursuant to the rules and regulations of the Cayman Islands.

The subsidiary of the Group incorporated in Hong Kong is subject to Hong Kong Profits Tax rate of 16.5% for the six months ended 30 June 2016 and 2017.

(iii) Tongfang Technovator Int. (Beijing) Co., Ltd. is recognised as a high and new technology enterprise and is eligible to enjoy a preferential tax rate of 15% until October 2017.

Tongfang Energy Saving Engineering Technology Co., Ltd. is recognised as a high and new technology enterprise and is eligible to enjoy a preferential tax rate of 15% until December 2019.

(iv) During 2015, Tongfang Technovator Software (Beijing) Co., Ltd. (“Software Beijing”) obtained the certificate of Software and Integrate Circuit Enterprise issued by the local authorities and the local tax bureau approved its entitlement to a preferential tax rate of tax free for two years from 2014, which was the first year of profit making, and 12.5% for the third to fifth years until December 2018.

7 EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share is based on the following data:

(a) Basic earnings per share

The calculation of basic earnings per share is based on the profit attributable to ordinary equity shareholders of the Company of RMB63,989,000 (six months ended 30 June 2016: RMB62,172,000) and the weighted average of 801,769,310 ordinary shares (2016: 796,878,782 shares) in issue during the interim period.

(b) Diluted earnings per share

The calculation of diluted earnings per share is based on the profit attributable to equity shareholders of the Company of RMB63,989,000 (six months ended 30 June 2016: RMB62,172,000) and the weighted average number of ordinary shares of 804,085,714 (2016: 810,291,002 shares).

8 TRADE AND OTHER RECEIVABLES

Included in trade and other receivables are external trade debtors and bills receivable (net of allowance of doubtful debts) with the following ageing analysis as of the end of the reporting period:

	At 30 June 2017 RMB'000	At 31 December 2016 RMB'000
Current	856,422	783,151
Less than 1 month past due	10,601	19,798
More than 1 month but less than 3 months past due	9,504	20,953
More than 3 month but less than 12 months past due	120,114	109,716
More than 12 months past due	227,235	172,621
	<hr/>	<hr/>
Trade debtors, net of allowance for doubtful debts	1,223,876	1,106,239
Other receivables	136,948	130,509
	<hr/>	<hr/>
Loans and receivables	1,360,824	1,236,748
Deposits and prepayments	196,055	108,669
	<hr/>	<hr/>
	1,556,879	1,345,417

Trade debtors and bills receivable are due within 0–180 days from the date of billing.

9 TRADE AND OTHER PAYABLES

Included in trade and other payables are trade payables with the following ageing analysis as of the end of the reporting period:

	At 30 June 2017 RMB'000	At 31 December 2016 RMB'000
By date of invoice:		
Within 3 months	484,283	741,993
More than 3 months but within 6 months	39,923	58,014
More than 6 months but within 12 months	88,456	78,648
More than 12 months	226,849	175,500
Trade creditors and bills payable	839,511	1,054,155
Other payables and accruals		
– amounts due to related parties	39,385	48,385
– amounts due to third parties	60,932	48,984
Financial liabilities measured at amortised cost	939,828	1,151,524
Receipts in advance	151,917	141,399
	1,091,745	1,292,923

All of the above balances are expected to be settled within one year.

10 CAPITAL, RESERVES AND DIVIDENDS

(a) Share capital

	At 30 June 2017		At 31 December 2016	
	Number of shares	Amounts RMB'000	Number of shares	Amounts RMB'000
Ordinary shares, issued and fully paid:				
At 1 January	801,652,189	1,254,909	795,272,189	1,246,989
Share repurchased and cancelled (Note 10(c))	(22,216,000)	(55,753)	–	–
Shares issued upon exercise of share options ⁽ⁱ⁾	12,140,000	14,029	6,380,000	7,920
At 30 June/31 December	791,576,189	1,213,185	801,652,189	1,254,909

- (i) During the six-month period ended 30 June 2017, a total of 12,140,000 (2016: 6,380,000) shares were issued by the Company upon the exercise of shares options by certain grantees at a total consideration of HK\$13,961,000 (RMB12,361,000 equivalent) (2016: HK\$7,910,000, RMB6,792,000 equivalent) which was credited to share capital and HK\$1,891,000 (RMB1,668,000 equivalent) (2016: HK\$1,340,000, RMB1,128,000 equivalent) has been transferred from the share-based compensation reserve to the share capital.

(b) Dividends

The Company has not declared interim dividend attributable to the six months ended 30 June 2017 and 2016.

During the six months ended 30 June 2016, a special dividend of RMB79,712,000 (RMB0.10 per share) attributable to the previous financial year was approved and paid.

(c) Treasury shares

	Number of shares	Amounts RMB'000
Treasury shares		
At 1 January 2017	234,000	581
Shares repurchased to be cancelled	25,882,000	64,014
Shares cancelled (<i>Note 10(a)</i>)	<u>(22,216,000)</u>	<u>(55,753)</u>
At 30 June 2017	<u>3,900,000</u>	<u>8,842</u>

During the six-month period ended 30 June 2017, the Company repurchased its own ordinary shares on The Stock Exchange of Hong Kong Limited as follows:

Month/year	Number of shares repurchased	Highest price paid per share HK\$	Lowest price paid per share HK\$	Aggregate price paid HK\$'000
January 2017	100,000	2.90	2.88	2.89
March 2017	282,000	2.99	2.96	2.98
April 2017	5,094,000	2.99	2.93	2.96
May 2017	9,682,000	2.95	2.74	2.87
June 2017	<u>10,724,000</u>	2.85	2.50	<u>2.67</u>
	<u>25,882,000</u>			<u>2.80</u>

The total amount paid on the repurchased shares of HK\$72,577,800 (approximately RMB64,014,000 equivalent) was paid wholly out of capital. 22,216,000 shares out of the total repurchased shares were cancelled and accordingly the issued share capital of the Company was reduced by HK\$63,193,000 (approximately RMB55,753,000 equivalent).

MANAGEMENT DISCUSSION AND ANALYSIS

GENERAL

In 2017, Technovator moved forward with its strategic transformation adjustments in all aspects. Having steadily completed the initial stage of its strategic transformation, Technovator successfully introduced the business model of entrusted operation, actively tapped into the business of regional power stations, and continued to expand its industrial blueprint, paving the way for strategic transformation. Through years of experience and improvement, the Company has gradually anchored its leading position in the industry. With the collaborated operations of multiple business models in energy saving arena, the synergetic development of traditional energy-saving business and innovative business is starting to take shape.

For the six months ended 30 June 2017, the Company's revenue amounted to RMB642.3 million, representing a 19.6% growth as compared with the corresponding period of 2016, whereas profit for the Period reached RMB62.2 million, representing a year-on-year increase of 2.3%. During the interim period of 2016, as the Group recorded an exchange gain of RMB29.31 million arising from foreign currency cash translation, if adjustment was made to such one-off gain, profit for the period would increase by 97.5% as compared with the corresponding period of last year. As such, the Company realized growth in both revenue and profit.

BUSINESS REVIEW

Smart transportation business: continuous service expansion into more regions, with innovative upgrades of applied technology

In the first half of 2017, the rail transit business sustained its high-growth momentum. On one hand, the business segment benefited from China's intensive development of urban rail transit constructions and the spillover effect of the policies emphasizing the energy-saving industry under the "13th Five-Year" Strategic Plan. On the other hand, high growth also resulted from the fact that the Company has been continuously improving its capabilities through its own research and development, and implementation capability of carrying out large and complicated construction projects.

During the period, the Company successfully finished constructing the ventilation system for Beijing Subway Line No.9, made progress in the rail transit projects such as the Orange Line (Lahore Metro) in Pakistan, and in Qingdao, Changchun and Shijiazhuang. Still emulating from the project of Beijing subway project, the Company continued to build smart urban transportation networks for provincial capitals such as Wuhan, Chongqing and Harbin, leading the development of smart, information-based urban rail transit systems. Furthermore, the Company won successful bids for the projects of Wuhan Subway Line No.11, Harbin Subway Line No.3 and Jinan Metro Line R1, thus fully covered the rail transportation business in Shandong Province.

To meet market demand and better grasp the historical opportunities brought by the rapid development of urban rail transit construction, the Company continued to innovate, increased investment and improve at its own research and development capabilities in order to avoid being remained in situ. Technovator innovated and upgraded its service application in respect of comprehensiveness and cyclical aspect. On one hand, urban rail transit has been evolving from traditional automation to smart eco-transit. In response, the Company rolled out a host of M+ urban rail transit solutions during the Period, with efforts to prepare integrated solutions that cater to individual customer's demand. On the other hand, Technovator sought to maximize the value for its customers. Starting from mastering core technology, the Company provided integrated services that encompass the entire lifecycle, from solutions design, equipment package, installation and commissioning to aftersales services.

Given the Group's comprehensive capabilities continue to improve and the market environment benefited from favorable policies, the Company is expected to forge the absolute advantage in smart transportation through a combination of "Internal efforts + External Support", to help the Group in its strategic transformation.

Smart building and complex business: successful exploration of entrusted operation and reinforced industrial leadership

Against the backdrop of slowing economic growth and a saturated construction industry, the Company adapted to such situation, and steadily passed a bottleneck period in the industry by attaining stable income and building a brand in the industry. In addition, Technovator delivered innovative business models at appropriate timing, going beyond the traditional business landscape. To enhance its leading position in the industry, the Company strived to maintain its core competitiveness in scale and quality, tradition and innovation.

In respect of the traditional smart business, the Company focused on selecting high-quality EPC projects, while enabling its business segments to gain stable income despite a sluggish market. During the Period, the Company provided services to Beijing Tongzhou IDC Data Research and Development Center (北京通州IDC資料研發中心), Beijing Economic Development Zone (北京經濟開發區) and Yujiapu Financial District (于家堡金融區), to meet their smart building demand under the national plan for new areas. At the present, the aforesaid projects have been successfully contracted and executed. Long-term strategic cooperations with large commercial conglomerates remains a key business to the smart building segment. By leveraging its customized Huiyun System (慧雲系統), the Group continued to provide Huiyun-based smart management service for Wanda Plazas in Jiangxi, Guangxi and Shandong, to serve as an industrial model on smart, energy-saving operation and management. Meanwhile, through collaborations with HIFETE Plaza (宏帆巴人廣場), Zhongdi New Century Plaza (中迪創世紀廣場), Chongqing Technology and Business University (重慶工商大學) and Chongqing Jiangbei Hospital of Traditional Chinese Medicine (重慶江北中醫院), the Group applied the Techcon series of building control systems, proprietary products, and smart operation and maintenance to providing customers with overall management services. By providing such services, Technovator aims to develop smart energy-saving buildings in cities.

In respect of the energy-saving building business, apart from long-term cooperation with its existing customers, the Group was also active in exploring new customers. By entering into the Phase-II energy-saving renovation project with China Central Place (華貿中心), Technovator designed a customized solution of “Green Operation”, which laid a solid foundation for the long-term strategic cooperation between both parties. During the reporting period, the Group adopted the business model of “Energy Saving + Entrusted Operation” for the first time, to build an energy management system for Zhichun Plaza (知春大廈). This is ground-breaking for the Group in its application of the entrusted-operation business model. This also signifies a historic step for the Group in its strategic transformation through innovative business models, as Technovator remains a leading player in the industry, it continues to lead the trend in developing smart buildings.

Smart energy business: striving to become an industry model and opening up markets through strategic innovation

The Group actively optimized the structure and reorganized the resources of its business relating to smart energy, and strived to fully tap into the business synergy of energy production, transportation and distribution, and consumption in the field of urban central heating. At the same time, Technovator explored continuous operation models, such as entrusted operation for heating networks and franchised operations, so as to lay a foundation for improving the overall revenue of the smart energy business.

In respect of smart central heating, the Group has entered into multiple smart heating network projects in Taiyuan, Zhangjiakou, Shenyang and Weihai, promoting green and sustainable urban development in line with the principle of “safe, intelligent, high efficiency and energy saving”. Recognized by customers for its professional energy-saving technology and first-class project implementation capabilities, the Company also entered into a project with Taiyuan Taigu (太原太古) in relation to the trunk line of its heating project and relay energy stations during the Period. The project is designed to be a model of integrated energy management that connects energy sources, networks and users seamlessly.

Meanwhile, the Group entered into a strategic framework agreement with Xinjiang Tianfu Group (新疆天富集團) during the period. Under the agreement, contribution will be made to help customers save energy and reduce consumption in heating supply, based on the construction of a energy consumption control platform for the subsidiary in heating supply. Through its strategic cooperation with Tianfu Group, the Group has not only brought its smart energy services to the Xinjiang market, but also delivered a new business model of promoting energy-saving services for heating supply. In addition, Tongfang Energy Saving Engineering Technology Co., Ltd. (同方節能工程技術有限公司), a subsidiary of the Group, will jointly establish the Inner Mongolia Technical Center for Heating Supply Engineering (內蒙古自治區供熱工程技術中心), with four organizations, including Chifeng Fulong Group (赤峰富龍集團) and Tsinghua University Building Energy Conservation Research Center (清華大學建築節能研究中心). Based in Inner Mongolia and targeting the heating supply regions in northern China, the Center focuses on treating winter haze, reducing the energy consumption of heating supply systems, and renovating heating supply sources with clean energy and processes. This

aims to fully open up the heating supply market of northern China and address the issues on urban and rural energy systems. With the initial success in expanding its smart energy markets through long-term strategic cooperation, the Group will benefit from new growth points and continuous, stable revenue brought by the business segment.

Outlook

As pointed out in the national “13th Five-Year” strategic plan, China will strenuously develop the high-efficiency energy-saving industry, promote system integration and pilot exercise for energy-saving technology, and help the energy-saving services to grow larger and stronger. By 2020, the high-efficiency energy-saving industry is expected to reach RMB3 trillion in output¹; approximately 3% of the gross domestic product will come from the added value of the energy-saving industry², a pillar industry in domestic economy. From the perspective of subdivided sectors, developing green and low-carbon eco-cities is the development direction of Chinese cities under the “13th Five-Year Plan”. Along with the speedy development of technology such as the Internet, cloud computing and big data, urban construction has entered a digital era. It has become an irreversible trend to apply cloud-based control to smart urban management and operation.

Based on its extensive experience and top professional expertise in energy saving, Technovator carefully observes the market and engages itself in long-term and close communication with customers. As such, the Group is able to meet market demand with targeted approaches, design and develop products and technology that satisfy the demand of different customers. Based on customization, Technovator then prepares smart energy-saving solutions to subdivided sectors. As a pioneer in supporting urban digital revolution, Technovator is one of the earliest domestic businesses engaged in urban cloud-based control. With years of experience, the Company has achieved its leading position, and its unremitting hard work and exploration has helped establish its good reputation in the industry.

Looking ahead, with the market condition benefitting favorable policies, the Group will capitalize on such historic opportunities, adhere to the service concept of “Internet + Energy Saving”, and maintain the strategic plan of “Selection + Promotion + Exploration” through the growth model of “Internal efforts + External Support” to become an industry pioneer, targeting to be a top Chinese provider of smart urban energy-saving services, fulfilling its responsibility and mission of green development and energy saving, and steering the development in the fields of building, rail and energy for the country.

- 1 Source: The “Guideline on Emerging Sectors of Strategic Importance during the 13th Five-year Plan Period” (《「十三五」國家戰略性新興產業發展規劃》), issued by the State Council in 2016.
- 2 Source: The “Guideline on the Energy-saving and Environmentally Friendly Sector during the 13th Five-year Plan Period” (《「十三五」節能環保產業發展規劃》), issued jointly by the National Development and Reform Commission, the Ministry of Science and Technology, the Ministry of Industry and Information Technology, and the Ministry of Environmental Protection in 2016.

Financial Review

Revenue

The Group recorded net revenue of approximately RMB642.3 million for the first half of 2017, representing a year-on-year increase of 19.6%. On one hand, leveraging on the continuously growing demands for intelligence and energy saving as well as unique policy advantages, the smart transportation and smart energy business segments recorded a remarkable year-on-year increase in revenue of 28.8% and 53.1%, respectively. On the other hand, affected by the slowdown of construction-related industries, the revenue from the smart building and complex business recorded a small contraction of 1.64%, as compared to that of the previous period.

Revenue by business segment

The table below sets forth the Group's revenue by business segment for the indicated periods.

	For the six months ended 30 June				Comparison
	2017	% of	2016	% of	
	Revenue	revenue	Revenue	revenue	
	(RMB'000)		(RMB'000)		
Smart transportation	238,559	37%	185,226	34%	28.8%
Smart building and complex	242,849	38%	246,898	46%	(1.6%)
Smart energy	160,854	25%	105,055	20%	53.1%
Total	642,262	100%	537,179	100%	19.6%

Smart transportation

Revenue from the smart transportation business segment increased substantially by 28.8% from approximately RMB185.2 million for the first half of 2016 to approximately RMB238.6 million for the first half of 2017, with the percentage of revenue increasing from 34% to 37%. The smart transportation business segment achieved stable growth, owing to continuously growing market demands for smart rail transit, favorable policies to the energy conservation industry, and the Group's continuously improving capability in implementing large-scale subway projects. During the period, the Group carried out smart urban subway projects, including Orange Line (Lahore Metro) in Pakistan, Qingdao Subway Line No.2 and Shijiazhuang Subway Line No.1. Furthermore, the Group continued to expand its market by successfully signing contracts or winning bids for smart subway projects in cities such as Wuhan (Hubei Province), Jinan (Shandong Province) and Harbin (Heilongjiang Province).

Smart building and complex

Revenue from the smart building and complex business segment declined slightly as compared to the corresponding period of last year, with a slight decline of 1.6% from approximately RMB246.9 million for the first half of 2016 to approximately RMB242.8 million for the first half of 2017. During the Period, the Group successfully signed and promoted the implementation of various smart urban projects, including Beijing Tongzhou IDC Data Research and Development Center, the Management Committee of Beijing Economic-Technological Development Area (北京經濟技術開發區管委會), Tianjin Yujiapu Financial District, and the EMC energy-saving renovation project for the offices in China Central Place. Meanwhile, the Group adopted for the first time the new business model of “Energy-saving Renovation + Entrusted Energy Operation” and contracted for and proceeded with the project for the entrusted energy operation of Zhichun Plaza.

Smart energy

Revenue from the smart energy business segment grew from approximately RMB105.1 million for the first half of 2016 to approximately RMB160.9 million for the first half of 2017, representing a substantial increase of 53.1%. The growth of the smart energy business segment was attributable to the continuous increase in demands for energy conservation in the urban area and corresponding policy support. During the Period, the Group continued to implement its smart heating network projects in Taiyuan (Shanxi Province), Wuwei (Gansu Province) and Dezhou (Shandong Province). At the same time, the Group made great progress in implementing its EMC energy-saving projects in such places as Wuhai (Inner Mongolia), Heze (Shandong Province) and Xiaoyi (Shanxi Province). During the first half of the year, the Group entered into contracts or won the bids for smart heating network projects in Shanghai, Taiyuan (Shanxi Province) and Weifang (Shandong Province) as well as the EMC energy-saving project for heating networks in Fushun (Liaoning Province).

Cost of sales

Cost of sales increased by approximately 17.8%, from approximately RMB408.6 million for the first half of 2016 to approximately RMB481.2 million for the first half of 2017. The increase was due to extra project revenue which resulted in the corresponding increase in costs. The growth in cost of sales was lower than revenue growth, due to higher gross profit margin (as further discussed in the section headed “Gross profit” below).

Gross profit

Gross profit increased by 25.3%, from approximately RMB128.5 million for the first half of 2016 to approximately RMB161.0 million for the first half of 2017. Gross profit margin increased by 1.2 percentage points, from approximately 23.9% for the first half of 2016 to approximately 25.1% for the first half of 2017. The increase in overall gross profit margin was driven by higher gross profit margins in the business segments of smart transportation and smart energy.

Other revenue

Other revenue increased by RMB2.7 million, from approximately RMB15.6 million for the first half of 2016 to approximately RMB18.3 million for the first half of 2017. The increase was mainly attributable to the interest revenue growth from the Group's EMC projects in 2017.

Other net gain

Other net gain decreased substantially by RMB31.3 million, from approximately RMB34.2 million for the first half of 2016 to approximately RMB2.9 million for the first half of 2017, mainly because of the Group's gains from the exchange of foreign currency cash in 2016 through translation into USD.

Selling and distribution costs

Selling and distribution costs for the first half of 2017 were approximately RMB36.5 million, representing an increase of 33.4% as compared to the first half of 2016. Selling and distribution costs as a percentage of revenue increased from 5.1% for the first half of 2016 to 5.7% for the first half of 2017, mainly because the Group's business model transformation and greater market expansion led to increased staff costs and travel expenses.

Administrative and other operating expenses

Administrative and other operating expenses increased by 4.7%, from approximately RMB65.1 million for the first half of 2016 to approximately RMB68.2 million for the first half of 2017. Such increase was primarily derived from more amortization of intangible assets. Administrative and other operating expenses as a percentage of revenue decreased by 1.5 percentage points, from 12.1% for the first half of 2016 to 10.6% for the first half of 2017.

Finance costs

Finance costs decreased by 74.2% to approximately RMB5.1 million for the first half of 2017 from approximately RMB19.8 million for the first half of 2016, which was mainly due to the corresponding decrease in finance costs of RMB12.3 million as the remaining consideration payable for the acquisition of related business from parent company during the second half of 2015 was settled in the second half of 2016 and as a result, the finance costs decrease in the first half of 2017 as the Group no longer incurred any finance costs on the outstanding consideration payable for such acquisition.

Income tax

Income tax increased by 96.2%, from approximately RMB5.3 million for the first half of 2016 to approximately RMB10.4 million for the first half of 2017. The effective tax rate increased from 8.0% for the first half of 2016 to 14.3% for the first half of 2017, which was primarily due to the non-taxable exchange gains realized by the Group in the first half of 2016. With the effect of such non-taxable income excluded, the effective tax rate decreased by 0.1% as compared with the previous year.

Profit for the period

Profit for the period increased by approximately 2.3%, from approximately RMB60.8 million for the first half of 2016 to approximately RMB62.2 million for the first half of 2017. Net profit ratio declined by 1.6 percentage points, from 11.3% to approximately 9.7%. Excluding the considerable gains from the exchange of foreign currency cash in 2016, the profit for the Period would have increased by 97.5% compared with the corresponding period of last year, as driven by the growth in both revenue and gross profit margin.

The basic earnings per share of the Group increased by 2.3 percentage points year-on-year to RMB0.0798 (the first half of 2016: RMB0.0780), while diluted earnings per share increased by 3.7 percentage points year on year to RMB0.0796 (the first half of 2016: RMB0.0767).

Working capital and financial resources

The following table sets forth the Group's current assets and liabilities as at the indicated dates:

	As at 30 June 2017 (RMB'000)	As at 31 December 2016 (RMB'000)	As at 30 June 2016 (RMB'000)
Inventories	339,475	302,950	387,034
Trade and other receivables	1,556,879	1,345,417	1,288,806
Trade and other payables	1,091,745	1,292,923	1,470,900
Average inventories turnover days	120	59	148
Average trade receivables turnover days	334	208	319
Average trade payables turnover days	333	226	308

* The calculation of turnover days excluded other receivables, other payables and related party amounts.

The Group's inventories increased from approximately RMB303.0 million as at 31 December 2016 to approximately RMB339.5 million as at 30 June 2017, or by 12.0%, mainly because of the growth from the business segments of smart transportation and smart energy which increased the inventories; the inventory turnover days decreased from approximately 148 days for the first half of 2016 to approximately 120 days for the first half of 2017, which was attributable to the Group's current inventory management policy to better manage inventories.

The Group's trade and other receivables increased from approximately RMB1,345.4 million as at 31 December 2016 to approximately RMB1,556.9 million as at 30 June 2017, or by 15.7%; the average trade receivables turnover days increased from approximately 319 days for the first half of 2016 to 334 days for the first half of 2017. On one hand, such increase was due to the continuous expansion of the Group's business resulting in the corresponding increase in trade receivables; on the other hand, it was due to the increase in the age of receivables caused by the slower progress of engineering projects in light of the growth slowdown of construction-related industries.

The Group's trade and other payables decreased from approximately RMB1,292.9 million as at 31 December 2016 to approximately RMB1,091.7 million as at 30 June 2017, or by 15.6%. The Group's average trade payables turnover days increased from approximately 308 days for the first half of 2016 to approximately 333 days for the first half of 2017. On one hand, the increase was due to the Group's centralized procurement settlement in 2016 during the first half of this year resulted in the decrease in the balance of payables as compared to that of 2016; on the other hand, as agreed in the contract between the Group and the suppliers, the payment progress of engineering payables by the Group to the suppliers were consistent with the progress of engineering receivables from customers to the Group. In view of the slower progress of engineering projects, the Group adjusted its payment progress of trade payables accordingly.

Liquidity and financial resources

In the first half of 2017, the Group financed its operations primarily through cash flow from operations and cash balance on hand. As at 30 June 2017, the Group had approximately RMB348.9 million in cash and cash equivalents, which accounted for 15.8% of the Group's net assets (31 December 2016: net cash of approximately RMB665.8 million). The Group will consider factors such as prevailing financial costs in the market and the funding needs of the Group to use such funds, as its normal working capital and/or for future acquisition and/or repayment of loans, as appropriate. The Group's cash and cash equivalents primarily consisted of cash in banks and on hand and deposits that are readily convertible into known amounts of cash.

As at 30 June 2017, the Group's indebtedness consisted of short-term bank loans of approximately RMB208.0 million (31 December 2016: RMB217.0 million) with an average annual interest rate of 4.42%. In the first half of 2017, the Group's indebtedness decreased mainly because the Group repaid part of its short-term bank loans.

As at 30 June 2017, the Group's debts were primarily bank loans and borrowings denominated in RMB. Cash and cash equivalents were primarily bank deposits and cash on hand denominated in RMB, U.S. dollars, HKD and SGD, and deposits that are readily convertible into known amounts of cash.

As at 30 June 2017, the net cash of the Group was approximately RMB66.0 million (31 December 2016: net cash of approximately RMB375.5 million). Gearing ratio, defined as loans and borrowings divided by total assets, was approximately 7.8% (2016: approximately 7.6%).

For the six months ended 30 June 2017, the Group did not use any financial instrument for hedging purposes.

Pledge of assets

As at 30 June 2017, the Group had no pledge of assets.

Contractual obligation and capital commitments

The following table sets forth the Group's non-cancellable operating lease commitments as at 30 June 2017 and 31 December 2016. The Group's operating lease commitments relate primarily to its leases of office spaces, workspaces and machinery.

	As at 30 June 2017	As at 31 December 2016
Within 1 year	16,491	11,883
After 1 year but within 5 years	12,688	5,730
	29,179	17,613

Capital commitments outstanding at 30 June 2017 and 31 December 2016 not provided for in the financial statements are as follows:

	As at 30 June 2017	As at 31 December 2016
Contracted for	135,823	188,641

Contingent liabilities

As at 30 June 2017, the Group did not have any material contingent liabilities.

Off-balance sheet arrangements

The Group did not have any special purpose entities that provided financing, liquidity, market risk or credit support to it or were engaged in leasing, hedging or research and development services with it. The Group did not enter into any derivative contracts that were indexed to the shareholders of the Group (the “**Shareholders**”) and classified as Shareholders' equity, or that were not reflected in its financial statements. Moreover, the Group did not have any retained or contingent interest in such assets that were transferred to unconsolidated entities to serve as credit, liquidity or market risk support to such entities.

Employees, training and development

As at 30 June 2017, the Group had a total of 769 employees (30 June 2016: 744). Total staff costs decreased marginally from approximately RMB64.0 million in the first half of 2016 to approximately 63.5 million in the first half of 2017.

As a matter of policy, the Group remunerates its employees based on their performance, experience and prevailing industry practices, with all compensation policies and packages reviewed on a regular basis.

The Group provides regular training for its employees to keep them abreast of the Group's products, technology developments, and the market conditions of its industry. The Group also offers additional training for each new product launch, so as to help the frontline sales staff deliver more effective sales and promotion. In addition, the Group's senior management attends conferences and exhibitions to further their understanding of the industry.

Material acquisitions and disposals

For the six months ended 30 June 2017, the Group had no other material acquisition or disposal of subsidiaries or associates.

Significant investments

For the six months ended 30 June 2017, the Group had no significant investment.

CORPORATE GOVERNANCE CODE

Throughout the six months ended 30 June 2017, the Company complied with all code provisions and, where appropriate, adopted the recommended best practices as set out in the Corporate Governance Code in Appendix 14 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "**Listing Rules**").

MODEL CODE FOR SECURITIES TRANSACTIONS OF DIRECTORS OF LISTED ISSUERS (“MODEL CODE”)

The Company has also adopted the Model Code set out in Appendix 10 of the Listing Rules throughout the six months ended 30 June 2017 as its code of conduct regarding securities transactions by the Directors. Having made specific enquiry with all Directors of the Company, all Directors confirmed that they have complied with the required standard set out in the Model Code and its code of conduct regarding directors’ securities transactions throughout the six months ended 30 June 2017.

ISSUE OF SECURITIES

During the six months ended 30 June 2017, the Company did not conduct any fund raising activities through issue of equity securities.

PURCHASE, SALE OR REDEMPTION OF THE COMPANY’S LISTED SECURITIES

During the six months ended 30 June 2017, the Company repurchased a total of 25,882,000 ordinary shares of the Company on The Stock Exchange of Hong Kong Limited (the “**Stock Exchange**”), details of which are as follows:

Month	Number of shares repurchased	Highest price paid per share HK\$	Lowest price paid per share HK\$	Total consideration paid (Note) HK\$
January 2017	100,000	2.90	2.88	288,800
February 2017	Nil	N/A	N/A	N/A
March 2017	282,000	2.99	2.96	838,520
April 2017	5,094,000	2.99	2.93	15,087,820
May 2017	9,682,000	2.95	2.74	27,760,480
June 2017	10,724,000	2.85	2.50	28,602,180
Total	25,882,000			72,577,800

Note: The total consideration paid excludes expenses paid for the share repurchase.

For the six months ended 30 June 2017, the Company has cancelled a total of 22,216,000 ordinary shares of the Company, of which, 234,000 shares were repurchased in December 2016, and the remaining 21,982,000 shares were repurchased during the six months ended 30 June 2017. As at 30 June 2017, a total of 3,900,000 ordinary shares repurchased during the six months ended 30 June 2017 were not yet cancelled.

Except as disclosed in this paragraph, neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company’s listed securities during the six months ended 30 June 2017.

DIVIDENDS

The Board has not recommended the payment of any interim dividend for the six months ended 30 June 2017.

PUBLICATION OF INTERIM RESULTS AND INTERIM REPORT

This interim results announcement is published on the websites of the Hong Kong Stock Exchange (www.hkexnews.hk) and the Company (<http://www.technovator.com.sg>). The interim report for the six months ended 30 June 2017 containing all the information required by Appendix 16 to the Listing Rules will be dispatched to shareholders of the Company and available on the same websites in due course.

By Order of the Board of
Technovator International Limited
Huang Yu
Chairman

Hong Kong, 21 August 2017

As at the date of this announcement, the executive directors of the Company are Mr. Zhao Xiaobo and Mr. Seah Han Leong; the non-executive directors are Mr. Huang Yu, Mr. Liu Tianmin and Mr. Wang Yinghu and the independent non-executive directors are Mr. Fan Ren Da Anthony, Mr. Chia Yew Boon and Ms. Chen Hua.